

About the Indiana Health Industry Forum

About Us

The Indiana Health Industry Forum is a 501(c)6 not-for-profit trade association for companies and organizations in the health sciences sector. The diverse members of the Indiana Health Industry Forum generate the collective voice of the state's health and life science industry. Our mission is to connect key stakeholders to enhance business networks, advocate for member interests, develop workforce skills, and provide strategic vision in the interest of growing the state's health industry economy and reputation

Why IHIF

For every organization, large or small, IHIF provides a number of benefits that cannot be found anywhere else.

- IHIF helps create a *network* that increases interaction both between IHIF members and with health industry
 organizations across the state, country, and world. This helps provide a forum for business to business
 networking that may introduce potential collaborative partners.
 - IHIF is the Indiana affiliate of the Biotechnology Industry Organization (BIO), a partner in the PhRMA affiliated Hoosiers Work for Health Initiative, a Supporting Partner Organization for AdvaMed, and a notfor-profit Partner for HIMSS.
- IHIF is also doing its part to support Indiana's *economic development* efforts in the health and life science industries. The Forum leads implementation of a *Statewide Strategic Plan* to put industry driven guidance into practice in several areas.
- Foremost, the Forum provides guidance and leadership on *public policy* issues that affect the competitiveness of the health and life science industries in the country and state. This includes identifying policies and legislation that impact the industries, communicating with legislators on priority issues, providing position and policy statements, and developing policies that will favorably affect the industries.

IHIF members are encouraged to participate in or to help organize standing committees (Forums) organized around each of our focus areas. In addition to providing excellent networking opportunities, involvement with these groups can directly influence industry action and response.

IHIF also delivers direct financial benefits to members' bottom line through its affiliation with BIO and the BIO Business Solutions Program discounts and services. Additional special "IHIF Member Pricing" is available on all IHIF events and negotiated pricing is frequently available on outside events.

Membership in IHIF can be an advantage to people in your organization that work in research and development, finance, business development, government affairs, marketing, HR, and many others areas and in doing so, provide benefits and services only available through this unique organization.

For more information and to learn about specific IHIF member benefits, please visit us on-line at www.ihif.org.



Member Benefits

<u>Advocacy</u> – IHIF represents the collective interests of our members to federal and state legislators. IHIF provides guidance and leadership on public policy issues that affect the competitiveness of the health and life science industries in the state. This includes identifying policies and legislation that impact the industries, providing position and policy, and developing policies that will favorably affect the industries as called for in the Statewide Strategic Plan for Indiana's Health Science Sector. IHIF is particularly supportive of policies that contribute to innovation in the health science sector and further the development and growth of our member companies.

<u>Networking</u> – IHIF provides networking assistance between members and the industry broadly. In our role as a convening organization, we strive to provide networking opportunities and support programs such as our Life Science Lunch series and Annual Members Meeting. IHIF also works with individual members to identify specific resources or provide referrals.

<u>Training Resources</u> – IHIF offers on-line, self-guided, training through a partnership with Life Collaborative. IHIF members are eligible for a substantial discount on a variety of programs and topics. Life Collaborative also supports a program to provide training to U.S. veterans.

<u>IHIF Signature Events</u> – IHIF presents and supports a variety of educational and networking events throughout the year. Most IHIF events provide discounted registration fees for IHIF Member companies. IHIF organizes three Signature Events: our Legislative Briefing, Annual Meeting, and participation in the BIO International Conference and Convention. Additionally, IHIF and Barnes & Thornburg LLP partner on a monthly Life Science Luncheon program – a free educational and networking series open to the public.

<u>Member Discounts</u> – IHIF is the Indiana affiliate for the Biotechnology Industry Organization (BIO). IHIF members are eligible for substantial discounts on a variety of products and services through the BIO Business Solutions Program (http://www.biobusinessolutions.com/in.asp). IHIF will also work with members and other firms interested in offering special discounts or incentives to IHIF member companies.

Web site link - Logo, description, and website links are provided to all members on the IHIF website's Membership Directory.

<u>BioFutures</u> – IHIF members receive <u>BioFutures</u>, IHIF's annual magazine highlighting themes, stories, companies, and events impacting Indiana's health and life science sector. Additional copies available to members upon request. Useful as an employee recruiting information piece.

<u>Life Science Lunch Recognition</u> – New members and renewing members are recognized by name in handouts and on-screen at monthly life science lunch.

Access to Resources

- <u>Indiana Health and Life Science Asset Database</u> Preferred access and free listing on this comprehensive database.
 Directory contains information from more than 1500 sector-related organizations in Indiana. Members may request customized searches.
- <u>Innovation Services</u> The IHIF website provides a variety of information on resources geared towards entrepreneurs and start-up life science companies. Please visit www.ihif.org to learn more about our MOMENTUM:Mentor Networks.
- <u>INForum Newsletter</u> IHIF Members receive the INForum, IHIF's newsletter offering information on upcoming events, policy updates, funding opportunities, member recognitions and news, and vendor profiles
- <u>Press Release Posting and Publication</u> Let IHIF help spread your good news! IHIF Member press releases are posted on
 the IHIF website and included in IHIF's newsletter. We also work our social media channels to help boost your
 communications. Follow IHIF on Twitter at @IHIF1 or join our LinkedIn Group.
- Event Listing on IHIF Event Calendar Holding an event? Publicize it on the IHIF event calendar (http://www.ihif.org/calendar/index)

<u>Sponsorships</u> – If you are interested in creating more awareness for your organization and/or products and services, consider including IHIF in your marketing plan. We offer a wide range of opportunities for reaching audiences in the health and life sciences throughout the year.



Membership Application

On-line application available here

Please select v	our membership	level:
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Start-Up (2-5 employees or pre-revenue)	\$150	
Small Business (5-15 employees, revenue <\$5 M)	\$500	
Mid-Size Business (15 – 50 employees, revenue between \$5M and \$50M)	\$2,500	
Large Business (+50 employees, revenue between \$50M and \$100M)	\$5,000	
Research University	\$5,000	
Other college/university	\$1,000	
Government Affairs Membership (for companies w/o IN presence)	\$1,500	
Silver Elite Membership*	\$10,000	
Leadership*	\$25,000	

*Leadership and Silver Elite Members receive special recognition and benefits, including:

- Nomination for next available open seat on IHIF Board of Directors (3 year term)
- Recognition on website home page, annual report, directories, and other related materials
- Ability to participate in BIO Fly-In in Washington DC as part of IHIF advocacy efforts
- Free Admission for Board member to IHIF Signature Events and programs
- Participation in VIP Dinner at IHIF Annual Meeting (exclusive event for IHIF Board Members, speakers, and sponsors)
- IHIF will work with you to organize a Discovery Days program for your company.
- Articles/profile in BioFutures IHIF's annual magazine produced through a partnership with the Indianapolis Business Journal
- Other benefits as identified or negotiated

Sector:	Company description for website:
□ Ag-biotech/Veterinary Science	
□ Drugs & Pharmaceuticals	
☐ Health Information Technology	
☐ Hospital/Healthcare Delivery	
☐ Medical Devices & Equipment	
□ Research, Testing & Medical Labs	
□ Support Services	
□ University/College	
(Required) Number of Employees:	
(Optional) Company is a:	
□ MBE	
□ WBE	
□ SDVB	
□ Other minority certification	



Membership Information

Organization:	□ Credit card (VISA, MasterCard)	
	Name on card:	
Web Site:		
City, ST, Zip:	Expiration date:	
Phone: Fax:	CVV code (3 digit code on back of card)	
President:	Signature:	
Email:	□ Check enclosed – Please make checks payable to "Indiana Health Industry Forum"	
Primary Contact:		
Title:	☐ Please invoice my organization	
E-mail:	☐ Please add my e-mail and additional☐ contacts to the e-newsletter distributionlist for IHIF updates.	
Human Resources Contact:	Thank you for your commitment to IHIF's mission and	
Title:	your support of Indiana's health science community	
E-mail:		
Business Development Contact:	•	
Title:	Questions? Contact 317-686-0991.	
E-mail:		
Financial Contact:		
Title:		
E-mail:		

Payment Preference