



Indiana Health Industry Forum 2016-2017 YTD Annual Report

September 2017

Our Leadership and Silver Elite Members



Advocacy and Public Policy

The Indiana Health Industry Forum provides guidance and leadership on public policy issues that contribute to innovation in the health science sector, deliver therapies to patients in need, and further the development and growth of our member companies. IHIF works at the federal and state level and partners with several other organizations and groups to support specific initiatives and legislation. For a full list of policy issues that IHIF follows, please visit our website at: <https://ihif.org/advocacy/>

Each year IHIF participates in at least two Fly-In programs in Washington, D.C. These visits provide excellent opportunities to meet with legislators and their staff members, share our views on current legislation, discuss the value of the industry to Indiana's economy, and point out the impact of legislation on our members. IHIF shares industry lists by district and provides copies of BioFutures to each Congressional office.

BIO	PhRMA/Hoosiers Work for Health
April 12-13, 2016	July 12-14, 2016
April 4-5, 2017	July 18-19, 2017

IHIF also annually hosts a **State Legislative Breakfast Briefing**. This event is intended to convene state legislators with an interest in the health sciences and inform them on the issues affecting the industry in Indiana. The program covers workforce, entrepreneurship, public health, and related topics. In 2017, Governor Eric Holcomb provided the opening address to an audience of over 80 industry representatives. IHIF partners with PhRMA and helps to host their Midwest Working Group for a meeting following the briefing.

In 2016, IHIF partnered with IMDMC on a series of Summer Policy Forums for legislators. The programs were held at Zimmer-Biomet in Warsaw and at the Purdue Research Park in West Lafayette.

Legislators of the Year – Every year IHIF recognizes deserving state and federal legislators for their commitment to public health policy and service to Indiana's health science business community.

2016	2017
Rep. Larry Bucshon (IN-8)	Sen. Joe Donnelly
Sen. Patricia Miller	

Signature Events

In addition to the Annual Legislative Breakfast, IHIF holds two other Signature Events – the Annual Meeting and participation in the BIO International Convention.

2016 Annual Meeting – May 9

IHIF partnered with Eli Lilly and Co. in conjunction with the company's 140th Anniversary celebration. The meeting began with an opening reception featuring student research poster displays. The keynote speaker was Michael Weingarten, Dir. of the National Cancer Institute's SBIR grant program. A follow-on panel further explored Indiana's Contribution to the Cancer Moonshot.

BIO

The BIO International Convention (BIO) attracts 16,000 biotechnology and pharma leaders who come together for one week of intensive networking to discover new opportunities and promising partnerships. The convention brings together a wide spectrum of life science and application areas including drug discovery, bio-manufacturing, genomics, biofuels, nanotechnology and cell therapy. It truly is the world's largest gathering of the biotechnology sector. Through our affiliation with BIO, IHIF is able to offer our members discounts on advance registrations and help coordinate meetings at the show with prospective business partners.

2016

San Francisco
June 6-9

2017

San Diego
June 19-22

Partnerships

Life Sciences Luncheons

The Indiana Health Industry Forum and Barnes & Thornburg LLP partner to present a monthly seminar series on critical issues in the life sciences. Each month, at lunch, a policymaker or a panel in the field of life science will be available to answer questions concerning the major challenges and opportunities in the industry. This program is the sector's longest running networking and informational program! Video recordings of recent programs are available on the IHIF website.

Turnpike Partnership

IHIF is a founding member of the **Turnpike Partnership** – an international network of 18+ health science industry associations focused on patient-driven public policy and innovation services. The Turnpike Partnership brings together health science associations and their members with industry leaders, research

universities, startup companies, mentors, and related national trade associations. The Turnpike model erases geo-political boundaries and focuses on getting innovation in front of the people who can connect it most efficiently to patients. Organized and led at the state/grassroots level, the Partnership provides a collaborative, viable, sustainable business model and innovation support system.

Pharma Days/Discovery Days

Pharma Days programs are the heart of building industry connections for companies in the Turnpike system. Originated by MassBIO, the program works to introduce early stage innovations to larger industry players by coordinating 1:1 meetings, hosting briefing sessions and networking receptions, and making sure that key players are all represented in the room together. IHIF has adopted this program locally through Discovery Days and uses the process to showcase Indiana and other regional firms to visiting industry representatives. IHIF and our members have participated in several events in Boston and IHIF has hosted a Discovery Day program for Mindray, a Chinese medical equipment manufacturer.

Derby Summits

While the 2017 Derby Summit was also the first “official” meeting of the Turnpike Partnership, the 2016 Summit was the first opportunity to bring regional health science organizations and research universities together with key Turnpike partners, investors, and industry representatives. This program explores themes around innovation and collaboration and works to build relationships between members that assure projects get the attention and honest responses needed.

Scottish Lifesciences Association

Through connections made via the Turnpike Partnership, IHIF signed an MOU with the Scottish Life Sciences Association in May of 2017. The agreement is to benefit members of both groups by providing them with access to business networks, facilitated introductions, market information, and business resources as needed. IHIF has participated in two SLA Member Meetings (October 2017 and May 2017) and plans to participate in the 2017 Fall meeting in Edinburgh.

MassBIO Annual Meeting

IHIF attended the MassBIO Annual Meeting (Boston March 30-31) as part of the Turnpike Partnership. The meeting had record attendance of over 500 people, showing why Boston is the largest and strongest biotech cluster in the world. The Turnpike exhibit focused on the state relationships, mentor recruitment, and featured promotion of several start-up companies. Participation

afforded IHIF the opportunity to network with industry and community leaders and explore new support programs.

Brexit

IHIF has partnered with Faegre Baker Daniels’ international practice group to provide updates and informational briefings on Brexit and the implications for life sciences companies.

BIO CEO and Investor Conference

Feb 13-14, New York

This meeting is a follow up to the J.P. Morgan event and a chance for smaller companies to pitch to east coast investors. IHIF met and signed a new member at the event! Other meetings with various partner and investor groups were arranged in advance. IHIF attended the opening reception and a dinner hosted by BIO. Other participating state groups included MichBIO, BIOComm, NYBIO, and BIONJ.

MOMENTUM Mixer

IHIF partnered with IceMiller in November 2016 to host the first MOMENTUM Mixer for start-up companies, investors, and MOMENTUM program mentors. Over 80 attendees were present for the evening reception.

News

New Website for IHIF.org

In 2017, ihif.org was given a much overdue makeover, with the new site launching in early June 2017. Members can now enroll and renew their memberships online and create accounts to manage their company descriptions and postings in the membership directory.

Boards

IHIF is represented on the following boards:

- Bloomington Life Sciences Partnership (BLSP) Advisory Board
- IN Small Bus. Dev. Centers (SBDC) Advisory Board
- Indiana District Export Council (DEC)
- Council of State Bioscience Associations (CSBA) - Chair, Midwest Region

Financials

	<u>2016</u>	<u>2017(YTD)</u>
Income	\$261,505	\$134,660
Expenses	\$246,218	\$129,921
Balance	\$15,288	\$ 4,739

Partners

IHIF would like to thank the following companies and organizations for their support, partnership and friendship.



IHIF Board of Directors (2016 and 2017)

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